

INITIAL INTRODUCTORY FORM

DUNN'S FAMOUS INTERNATIONAL HOLDINGS INC.

The following information is necessary in evaluating your qualifications to be awarded a franchise or business. Should you qualify and a mutual interest develops, additional information may be requested. This form must be completed before continuing with the franchise "search" process. The information you provide will be treated in the fullest confidence.

Completing this questionnaire does NOT obligate you in any way.

Please note: This is NOT the formal application for a Dunn's franchise. This is only a preliminary information request for our review to better evaluate your interest in Dunn's as well as consider the area you are interested in and determine how we can best respond to your inquiry. The formal application for a Dunn's franchise will be completed and submitted by you only at a point later on in the process when we have evaluated your interest and you have actually decided to apply for a Dunn's franchise in a specifically identified market or area that we have discussed prior to your submitting the formal application.

Please complete this IIF with as much detail as you can to better enable us to assist you in exploring the Dunn's franchise opportunity and provide you with more information on the Dunn's concept as we move forward in the franchise approval process. Thank you for your assistance and helpful information!

APPLICANT INFORMATION

NAME (LAST/FIRST/MI)				
ADDRESS				
CITY			PROVINCE/STATE	POSTAL CODE/ZIP
OWN/RENT/LEASE?	LIVED AT THIS RESIDENCE FOR			
HOME PHONE	BUSINESS PHONE	CELL	BESTTIME TO CALL	
FAX		EMAIL		

PARTNER INFORMATION (IF NEEDED)

· · · · · · · · · · · · · · · · · · ·					
NAME (LAST/FIRST/MI)					
ADDRESS					
CITY	PROVINCE/STATE	POSTAL CODE/ZIP			
OWN/RENT/LEASE?	LIVED AT THIS RESIDENCE FOR				
HOME PHONE	BUSINESS PHONE	CELL	BESTTIME TO CALL		
FAX		EMAIL			

EMPLOYMENT HISTORY (MOST RECENT)

OCCUPATION		POSITION		
COMPANY ADRESS (CITY, PRO		V/STATE, POSTAL CODE/ZIP)		
DESCRIBE DUTIES AND RESPONSIBILITIES:				

World headquarters

Dunn's Famous International Holdings Inc. 1249 rue Metcalfe, Montréal, Québec, Canada, H3B 2V5 Dunn's Famous International Holdings Inc.

Email: franchise@dunnsfamous.com

www.dunnsfamous.com



INITIAL INTRODUCTORY FORM

DUNN'S FAMOUS INTERNATIONAL HOLDINGS INC.

The following information is necessary in evaluating your qualifications to be awarded a franchise or business. Should you qualify and a mutual interest develops, additional information may be requested. This form must be completed before continuing with the franchise "search" process. The information you provide will be treated in the fullest confidence.

Completing this questionnaire does NOT obligate you in any way.

HOW DID YOU HEAR ABOUT D	UNN'S FAMO	ous				
VISITED A DUNN'S LOCATION?		WHICH ONE?				
RESPONDED TO ADVERTISING?		WHERE?				
HEARD ABOUT DUNN'S FAMOUS FROM OTHERS	ARD ABOUT DUNN'S FAMOUS FROM OTHERS					
ADDITIONAL COMMENT						
QUESTIONS						
ARE YOU INTERESTED IN BECOMING A DUNN'S FI	RANCHISE OWNER:	YES	NO			
WHAT AREA WOULD YOU BE INTERESTED IN:	CITY/TOWN			PROVINCE/STATE		
DO YOU LIVE IN THAT CITY, TOWN OR AREA NOV	DO YOU LIVE IN THAT CITY, TOWN OR AREA NOW?: YES NO					
PLEASE EXPLAIN IF YOU LIVE IN DIFFERENT AREA	ΓHAN ONE YOU ARE	INTERESTED IN:				
TIME FRAME						
HOW SOON ARE YOU ABLE TO START:						
WHEN WOULD YOU LIKE TO OPEN:						
OPERATION						
WOULD YOU BE THE OWNER OPERATOR OF THE B	USINESS: YES	NO NO				
IF NO WHO WOULD MANAGE THE STORE:						
IN EITHER CASE, AS THE FRANCHISEE, YOU WILL I	3EREQUIRED TO AT	TEND OUR TRAINING PROG	RAM-WIL	LYOU BEABLE AND WILLING TO DO THAT?:	YES	NO
IF NO, PLEASE EXPLAIN WHY:						

World headquarters

Dunn's Famous International Holdings Inc. 1249 rue Metcalfe, Montréal, Québec, Canada, H3B 2V5 Dunn's Famous International Holdings Inc.

Email: <u>franchise@dunnsfamous.com</u> www.dunnsfamous.com



INITIAL INTRODUCTORY FORM

DUNN'S FAMOUS INTERNATIONAL HOLDINGS INC.

The following information is necessary in evaluating your qualifications to be awarded a franchise or business. Should you qualify and a mutual interest develops, additional information may be requested. This form must be completed before continuing with the franchise "search" process. The information you provide will be treated in the fullest confidence.

Completing this questionnaire does NOT obligate you in any way.

FINANCIAL DETAILS	
HOW MUCH CAPITAL ARE YOU ABLE TO COMMIT TO THIS INVESTMENT?: Note: Total investment for a single Dunn's store range from 300k to 950k	
SOURCE OF CASH INVESTMENT CAPITAL AVAILABLE TO YOU?:	'
WHAT AMOUNT OF CAPITAL WILL YOU NEED TO FINANCE OR BORROW?:	
DO YOU HAVE A FINANCE SOURCE OR FUNDING COMMITMENT IN PLACE NOW?:	
IF YOU WILL NEED ADDITIONAL FUNDING, DO YOU FEEL YOU CAN QUALIFY FOR	FINANCING? Please explain:
HOW DID YOU HEAR ABOUT DUNN'S FAMOUS!	
DO YOU LIKE SMOKED MEAT & OTHER DELI FOOD? YES NO NO	
HAVE YOU TASTED ANY OF OUR DUNN'S FAMOUS MENU ITEMS? YES YES	NO _
Please complete this Inquiry Form and either email it to <u>franch</u>	uise@dunnsfamous.com
	and an aire with a managed to invite you in fave "Discovery Day" visit and
ultimately welcome you into the Dunn's family of Dunn's franchi	nmencing the process to invite you in for a "Discovery Day" visit and ise owners.
	ruedas one as such offer will only be made with presentation of disclosure be extended by the company at such time as said activity may beappropriat
information astequired and formal offer and application as may	be extended by the company at such time as said activity may beappropriat
ADDI IOANITIS SIGNATURE REQUIRED	
APPLICANT'S SIGNATURE REQUIRED	
IGNED:	DATE:

World headquarters

Dunn's Famous International Holdings Inc. 1249 rue Metcalfe, Montréal, Québec, Canada, H3B 2V5 Dunn's Famous International Holdings Inc.

Email: <u>franchise@dunnsfamous.com</u> www.dunnsfamous.com